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Private Equity Breakfast: Romania

CMS and Pedersen & Partners

CMS and Pedersen & Partners are pleased to invite you to their upcoming Private Equity Breakfast in Romania. This event will bring together some of the key players in the world of Private Equity from Romania and beyond, and include a panel discussion on various hot issues relevant to Private Equity in Romania.

Please find details of the agenda on the next page.

We hope that you will be able to join us for this event!

Best regards,



Mona Neagoe
Partner, Pedersen & Partners
Country Manager for Romania



Horea Popescu
Partner, CMS
Co-Head of Private Equity in Romania

Date Tuesday 18 February 2014, 9am onwards

Venue Stejarii Country Club, Bucharest

Registration Registration is free of charge.

Please register by 1 February 2014, with Roxana Ursu.

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Please note, the number of participants is limited and places will be reserved on a first come, first served basis. Please do register as soon as possible.



Private Equity in focus

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Draft agenda

9am – 9.30am **Arrival and networking**

9.30am – 9.45am **Introduction – John Fitzpatrick (CMS) and Mona Neagoe (Pedersen & Partners)**

9.45am – 11.15am **Panel discussion: hot Private Equity issues (followed by free ranging roundtable discussions)**

Co-chaired by Horea Popescu (CMS) and Mona Neagoe (Pedersen & Partners).

Confirmed panelists:

- Ovidiu Morariu – Principal Banker, European Bank for Reconstruction and Development
- Dan Farcasanu – Investment Director, Resource Partners
- Matei Paun – Managing Partner, BAC Romania
- Matei Filipidescu – Director, Head of Corporate Finance & Investment Banking, Banca Comercială Română (BCR)
- Rob Kendall – Executive Vice President, Amromco Energy (portfolio company of First Reserve)
- Valeri Petrov – Chairman of the Board, Dumagas Transport (portfolio company of Bancroft Private Equity)
- Doina Popescu – Managing Director, PineBridge Investments
- Franz Hoerhager – Managing Director, Mezzanine Management - Austria (TBC)

Discussion topics:

- High opportunity sectors
- Most competitive deal size segments, opportunities
- Co-investing opportunities
- Challenges of managing portfolio companies
- Challenges in negotiating the acquisition of privately-held entrepreneurial businesses
- Taking stock – deals completed in 2013
- Trends in M&A transactions
- Availability of finance, alternative financing
- Fund raising environment
- Crisis – impact on portfolio and opportunities it creates
- Outlook for Private Equity in Romania

11.15am – 11.20am **Closing remarks – Graham Conlon (CMS) and David Butts (CMS)**

11.20am – 12 noon **Coffee and networking**



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