



## "MBI & MBO Club" Meeting Thursday, 9th May 2013

Venue: Holiday Inn Hotel

Address: Spanskih Boraca 74, Belgrade, 11070 Serbia

Please confirm attendance by May 6, 2013 to Jelena Kralj at: jelena.kralj@pedersenandpartners.com or tel. +381 113 346 170

Agenda	
17.45 – 18.00	Arrival
18.00 – 18.10	News from Pedersen & Partners
	Jelena Kralj, Consultant & Country Manager Serbia
18.10 - 18.25	News from Enterprise Investors
	Michal Kedzia, VP and Investment Director, Enterprise Investors
18.25 - 18.50	"Investing in Serbia & region, potential for PE investments -
	opportunities and challenges of the business environment"
	Speakers:
	Predrag Radlovacki, City Bank, VP & Head of Regional Office for
	Serbia, Bosnia and Herzegovina, Montenegro, FYR Macedonia, Albania
	Mihajlo Vesovic, Serbian Chamber of Commerce, Vice President
	Dragan Crnjanski, Apatinska Pivara, Fiat, Knjaz Milos, CFO
	Michal Kedzia, VP and Investment Director, Enterprise Investors
	Moderator of the discussion – <b>Jelena Kralj</b>
18.50 – 19.15	Open discussions
19.15	Drinks, buffet, networking

MBI & MBO CLUB The Club is sponsored jointly by Enterprise Investors and Pedersen & Partners. It focuses on the issues and challenges facing ambitious managers who would like to become or already are company owners, through a management buy-in (MBI) or management buy-out (MBO). The Club operates as an informal network of a select group of successful top managers from the countries of Central & Eastern Europe and is a forum for identifying opportunities, exchanging ideas, and developing contacts. Club meetings take place usually two times a year in each of the affiliated countries. They combine opportunities for informal networking with structured presentations that are designed to help members realize their MBI or MBO plans. By joining the Club, members gain access to an extensive network of useful contacts and advisers. There is no membership fee.

**PREDRAG RADLOVACKI** is a successful banker who is currently acting as a Vice President & Head of Regional Office for Serbia, Bosnia and Herzegovina, Montenegro, FYR Macedonia and Albania at Citibank. From March 2009 to October 2011 he was a Principal Banker at EBRD and before that he worked as Senior Consultant at A.T. Kearney. Previously, Predrag held a position of Head of Treasury at Volksbank Serbia and from July 2001 to April 2004 he acted as a Special Advisor to the Minister at the Ministry of Finance and Economy of Republic of Serbia.

**MIHAILO VESOVIC** has very good understanding of Serbian business environment due to his experience and professional engagement. Since October 2008, he has been acting as a Vice President at the Serbian Chamber of Commerce. Previously, he was an Assistant Minister at the Ministry of Trade and Services and Assistant Minister at the Ministry of Economy. In addition, Mihailo worked as a Secretary of Association of Metal and Electric Industry at the Serbian Chamber of Commerce and Industry.

**DRAGAN CRNJANSKI** in an experienced finance professional who has had extensive exposure to private equity firms. He worked as a Chief Financial Officer at Apatinska Pivara (Molson Coors Brewing Company) from October 2011 till March 2013. Previously, he held the same position at FIAT Automobiles Serbia and he acted as an Associate for the Advent Private Equity. Before that, Dragan was a Chief Financial Officer at Knjaz Milos (one of the largest mineral water and soft beverage producers in Serbia owned by Salford investment fund). Prior to that, for 7 years he was employed by Coca Cola HBC Serbia and Montenegro, first as a Supervisor of Cost Accounting

Department and then as a Business Planning Manager. In 2003 he was promoted to the position of Financial Manager. Before joining Coca Cola HBC he was briefly a Chief Accountant at Gramma Libero after having spent 7 years working for Hyatt Regency Hotel in Belgrade.

**ENTERPRISE INVESTORS** Since 1990 Enterprise Investors has been managing one of the largest groups of private equity and venture capital funds in the Central and Eastern European region, with capital provided by major European and US financial institutions. Total capital committed to our funds amounts to €2 billion. Over the last 20 years we have made investments €1.6 billion in 130 companies, floated 28 firms and have sold holdings in 96 companies at attractive rates of return. More info: www.ei.com.pl

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