



Enterprise Investors

“MBI & MBO Club” Meeting Thursday, 10th May 2012

Venue: Holiday Inn Hotel
Address: Spanskih Boraca 74, Belgrade, 11070 Serbia

Please confirm attendance by May 7, 2012 to Jelena Kralj at:
jelena.kralj@pedersenandpartners.com or tel. +381 113 346 170

Agenda

17.45 – 18.00	Arrival
18.00 – 18.10	News from Pedersen & Partners Jelena Kralj , Senior Consultant & Country Manager Serbia
18.10 – 18.25	News from Enterprise Investors Michał Kędzia , Vice President, Enterprise Investors
18.25 – 18.50	“Building value of the company in cooperation with the private equity fund” by Paweł Musiał , President Profi Rom Food
18.50 – 19.15	Open discussions
19.15	Drinks, buffet, networking

MBI & MBO CLUB The Club is sponsored jointly by Enterprise Investors and Pedersen & Partners. It focuses on the issues and challenges facing ambitious managers who would like to become or already are company owners, through a management buy-in (MBI) or management buy-out (MBO). The Club operates as an informal network of a select group of successful top managers from the countries of Central & Eastern Europe and is a forum for identifying opportunities, exchanging ideas, and developing contacts. Club meetings take place usually two times a year in each of the affiliated countries. They combine opportunities for informal networking with structured presentations that are designed to help members realize their MBI or MBO plans. By joining the Club, members gain access to an extensive network of useful contacts and advisers. There is no membership fee.

Profi Rom Food is one of the largest food retail chains in Romania, currently operating 108 stores in 67 cities. Since March 2010, when Enterprise Investors took over a controlling stake, Profi has opened 37 new stores, including 19 this year. Post-acquisition, the new management restructured the existing stores, improved the assortment, raised the quality of fresh produce (including fruit, vegetables and meat), provided assisted counters in all stores and created small grilled meat and in-store bakery counters. To date the company has invested over €10 million of its own capital in new and existing stores. More info: www.profi.ro

ENTERPRISE INVESTORS Since 1990 Enterprise Investors has been managing one of the largest groups of private equity and venture capital funds in the Central and Eastern European region, with capital provided by major European and US financial institutions. Total capital committed to our funds exceeds €1.7 billion. Over the last 20 years we have made investments in 123 companies, floated 27 firms and have sold holdings in more than 90 companies at attractive rates of return. More info: www.ei.com.pl

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