Pedersen & Partners





## "MBI & MBO Club" Meeting Thursday, 11<sup>th</sup> October 2012

Venue: Marriott Hotel Address: V Celnici 8, Prague, 110 00 Czech Republic Meeting room : Valtice

Please confirm attendance by October 8, 2012 to Petra Grabmayer at: Petra.grabmayer@pedersenandpartners.com or Tel. +420 221 411 133

## Agenda

17.45 – 18.00	Registration
18.00 – 18.15	News from the MBI & MBO Club and Pedersen & Partners
	Petra Grabmayer, Principal & Country Manager, Czech Republic,
	Pedersen & Partners
18.15 – 18.30	News from Enterprise Investors
	Rafal Bator, Partner, Enterprise Investors
	Ivan Jakubek, Country Manager, Slovakia and Czech Republic, Enterprise
	Investors
18.30 – 18.50	Presentation "Cooperation with PE funds - ups and downs - NordGlass
	experiences" by Grzegorz Łajca, President of NordGlass
18.50 – 19.15	Open discussions
19.15	Drinks, buffet, networking

**MBI & MBO CLUB** The Club is sponsored jointly by Enterprise Investors and Pedersen & Partners. It focuses on the issues and challenges facing ambitious managers who would like to become or already are company owners, through a management buy-in (MBI) or management buy-out (MBO). The Club operates as an informal network of a select group of successful top managers from the countries of Central & Eastern Europe and is a forum for identifying opportunities, exchanging ideas, and developing contacts. Club meetings take place usually two times a year in each of the affiliated countries. They combine opportunities for informal networking with structured presentations that are designed to help members realize their MBI or MBO plans. By joining the Club, members gain access to an extensive network of useful contacts and advisers. There is no membership fee.

**NordGlass Group** is one of Europe's leading manufacturers of glass for aftermarket automotive industry (all types of road vehicles). It also produces glass for the railroad, maritime and construction industries. More than half of total sales is exported to foreign markets. International expansion strategy of NordGlass Group has been heading for years towards the development of sales networks in the European Union. For this purpose, subsidiaries were established in Germany, the Czech Republic, Slovakia, Denmark and France resulting in 60% sales growth from 2008. Currently NordGlass windscreens are installed in every European country, which boosts the Group's image on the international market. Enterprise Investors structured the transaction as an MBI. For more info please visit: www.nordglass.com

**ENTERPRISE INVESTORS** Since 1990 Enterprise Investors has been managing one of the largest groups of private equity and venture capital funds in the Central and Eastern European region, with capital provided by major European and US financial institutions. Total capital committed to our funds amounts to €2 billion. Over the last 20 years we have made investments in 126 companies, floated 28 firms and have sold holdings in more than 90 companies at attractive rates of return. More info: www.ei.com.pl

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