



Enterprise Investors

“MBI & MBO Club” Meeting Thursday, 26th January 2012

Venue: Radisson Blu Grand Hotel, 4, Narodno Sabranie Square, Sofia;

Please confirm attendance by January 20, 2012 to Irena Bushandrova at:
irena.bushandrova@pedersenandpartners.com or tel. +359 2 986 0550

Agenda

- | | |
|---------------|---|
| 17.45 – 18.00 | Arrival |
| 18.00 – 18.10 | News from Pedersen & Partners
Irena Bushandrova , Country Manager, Pedersen & Partners |
| 18.10 – 18.25 | News from Enterprise Investors
Stanisław Knaflewski , Partner Enterprise Investors |
| 18.25 – 18.40 | Presentation by Borislav Stefanov , Executive Director, InvestBulgaria Agency |
| 18.40 – 19.10 | Panel discussion on Turnaround Management
Yanko Krandarov , CEO, Intersnack Bulgaria,
Vladimir Borachev , Executive Coach, Former SEE General Manager, Avon
Stanisław Knaflewski , Partner Enterprise Investors will share their experience |
| 19.10 | Drinks, buffet, networking |

MBI & MBO CLUB. The Club is sponsored jointly by Enterprise Investors and Pedersen & Partners. It focuses on the issues and challenges facing ambitious managers who would like to become or already are company owners, through a management buy-in (MBI) or management buy-out (MBO). The Club operates as an informal network of a select group of successful top managers from the countries of Central & Eastern Europe and is a forum for identifying opportunities, exchanging ideas, and developing contacts. Club meetings take place usually two times a year in each of the affiliated countries. They combine opportunities for informal networking with structured presentations that are designed to help members realize their MBI or MBO plans. By joining the Club, members gain access to an extensive network of useful contacts and advisers. There is no membership fee.

ENTERPRISE INVESTORS. Since 1990 Enterprise Investors has been managing one of the largest groups of private equity and venture capital funds in the Central and Eastern European region, with capital provided by major European and US financial institutions. Total capital committed to our funds exceeds €1.7 billion. Over the last 20 years we have made investments in 123 companies, floated 27 firms and have sold holdings in more than 90 companies at attractive rates of return. More info: www.ei.com.pl

PEDERSEN & PARTNERS. Pedersen & Partners is a leading international executive search firm. We operate 48 wholly owned offices in 45 countries: Albania, Armenia, Austria, Azerbaijan, Belarus, Bosnia and Herzegovina, Bulgaria, Canada, China, Colombia, Croatia, Cyprus, Czech Republic, Egypt, Estonia, Finland, Georgia, Germany, Greece, Hungary, India, Indonesia, Iran, Israel, Kazakhstan, Latvia, Lithuania, Macedonia, Moldova, Mongolia, Nigeria, Poland, Romania, Russia, Saudi Arabia, Serbia, Slovakia, Slovenia, South Africa, Spain, Turkey, Ukraine, United Arab Emirates, United Kingdom and Uzbekistan. Our values Trust - Relationship - Professionalism apply to our interaction with clients as well as executives. More information about Pedersen & Partners is available at www.pedersenandpartners.com