





Enterprise Investors

"MBI & MBO Club" Meeting Thursday, 10th October 2013

Venue: Radisson Blu Astorija hotel

Address: Didzioji street 35/2, 01128 Vilnius, Lithuania. Conference room: Simfonija

Please confirm attendance by October 7, 2013 to Giedre Tarbunienne at: giedre.tarbuniene@pedersenandpartners.com or tel. +370 5 212 4442

Agenda

17.45 – 18.00	Arrival
18.00 - 18.10	News from Pedersen & Partners Kristina Vaivadaite, Client Partner & Country
	Manager Lithuania
18.10 - 18.25	News from Enterprise Investors
	Sebastian Król, Partner Enterprise Investors
	Aleksander Wasiukiewicz, Vice President Enterprise Investors
18.25 - 18.50	Panel discussion: "Private equity as an alternative to finance growth in the post-
	banking crisis era" moderated by Kristina Vaivadaite
	Speakers:
	Arnoldas Jankunas, Nortal Lietuva, President
	Sebastian Król, Enterprise Investors, Partner
	Rolandas Laukaitis, Senior Manager, Transaction Advisory Services, Ernst
	& Young
	Giedrius Voveris, Alna Executive, Director
18.50 - 19.15	Open discussions
19.15	Drinks, buffet, networking

MBI & MBO CLUB The Club is sponsored jointly by Enterprise Investors and Pedersen & Partners. It focuses on the issues and challenges facing ambitious managers who would like to become or already are company owners, through a management buy-in (MBI) or management buy-out (MBO). The Club operates as an informal network of a select group of successful top managers from the countries of Central & Eastern Europe and is a forum for identifying opportunities, exchanging ideas, and developing contacts. Club meetings take place usually two times a year in each of the affiliated countries. They combine opportunities for informal networking with structured presentations that are designed to help members realize their MBI or MBO plans. By joining the Club, members gain access to an extensive network of useful contacts and advisers. There is no membership fee.

NORTAL an international high-end software development solutions provider in public and private sector serving clients across Europe, Middle East and Africa. Enterprise Venture Fund managed by Enterprise Investors has been Nortal's investor since 2010. The fund owns 41% of its shares More information is available on www.nortal.com

ALNA With headquarters in Vilnius, Lithuania, Alna is a global provider of IT services. Having started its activities 24 years ago, currently Alna operates in the entire Baltic region. Alna has completed numerous projects and are experienced in projects of all sizes. Alna offers IT outsourcing services and solutions that take responsibility for a wide scope of customer operations and activities including software applications, hardware, and the management of enterprise IT infrastructure and resources. More info at www.alna.lt

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ENTERPRISE INVESTORS Since 1990 Enterprise Investors has been managing one of the largest groups of private equity and venture capital funds in the Central and Eastern European region, with capital provided by major European and US financial institutions. Total capital committed to our funds amounts to €2 billion. Over the last 20 years we have made investments in 131 companies, floated 28 firms and have sold holdings in more than 90 companies at attractive rates of return. More information about Enterprise Investors is available at www.ei.com.pl

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