



## “MBI & MBO Club” Meeting Thursday, 19<sup>th</sup> September 2013

Venue: Swissôtel Tallinn

Address: 3, Tornimäe | Tallinn 10145 | Estonia; Meeting Room: Ballroom 1

Registration: Admission free

Please confirm attendance by September 16, to Evald Parni at:  
evald.parni@pedersenandpartners.com or tel. +372 660 5941

### Agenda

17.45 – 18.00	Arrival
18.00 – 18.15	News from the MBI & MBO Club and Pedersen & Partners <b>Evald Parni</b> , Consultant and Country Manager, Estonia, Pedersen & Partners
18.15 – 18.30	News from Enterprise Investors <b>Sebastian Król</b> , Partner Enterprise Investors
18.30 – 18.50	Panel discussion “Private equity as an alternative to finance growth in the post-banking crisis era” Speakers: <b>Priit Alamae</b> , Founder and Chief Executive Officer, Nortal <b>Taavi Laur</b> , Chief Executive Officer, Enterprise, Estonia <b>Kalju Rüütli</b> , Chief Operating Officer, NOW! Innovations Company <b>Sebastian Król</b> , Partner Enterprise Investors Moderator - <b>Evald Parni</b> , Consultant and Country Manager, Estonia, Pedersen & Partners
18.50 – 19.15	Open discussions
19.15	Drinks, buffet, networking

**MBI & MBO CLUB** The Club is sponsored jointly by Enterprise Investors and Pedersen & Partners. It focuses on the issues and challenges facing ambitious managers who would like to become or already are company owners, through a management buy-in (MBI) or management buy-out (MBO). The Club operates as an informal network of a select group of successful top managers from the countries of Central & Eastern Europe and is a forum for identifying opportunities, exchanging ideas, and developing contacts. Club meetings take place usually two times a year in each of the affiliated countries. They combine opportunities for informal networking with structured presentations that are designed to help members realize their MBI or MBO plans. By joining the Club, members gain access to an extensive network of useful contacts and advisers. There is no membership fee.

**Enterprise Estonia** Established in 2000, Enterprise Estonia promotes business and regional policy in Estonia and is one of the largest institutions within the national support system for entrepreneurship, providing financial assistance, counselling, cooperation opportunities and training for entrepreneurs, research institutions, the public and non-profit sectors. For more information please visit [www.eas.ee](http://www.eas.ee)

**Nortal** an international high-end software development solutions provider in public and private sector serving clients across Europe, Middle East and Africa. Enterprise Venture Fund managed by Enterprise Investors has been Nortal's investor since 2010. The fund owns 41% of its shares More information is available on [www.nortal.com](http://www.nortal.com)

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