





Date Thursday, 7th November 2013

Venue The Ritz-Carlton, Istanbul

Süzer Plaza. Askerocağı Cad. No 9

34367 Şişli-Istanbul

Registration fee None

Register by 31st October 2013

Register with Gizem Akinci

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The number of participants is limited. Places will be reserved on a first come, first

served basis. Please do register as soon as possible.

08.00 - 08.30 Arrival and networking

08.30 - 08.45 Introduction

John Fitzpatrick, Partner, CMS

Sabit Tapan, Partner, Pedersen & Partners





08.45 – 10.15 Hot Private Equity Issues – Panel discussion – co-chaired by David Butts

(CMS) and Sabit Tapan (Pedersen & Partners), followed by Free Ranging

Roundtable Discussions

Panelists: Kerem Göktan - Managing Director, Ünlü Private Equity

Emin Güvenç, CEO of Atasun Optik Mehmet Ilkin, Senior Banker, EBRD

Serkan Kızıl, Head of Private Equity, Invest AD

Selim Selimata - Director Project and Structured Finance, Odea Bank

Sepin Sinanlioglu Inceer - Partner, Turkven Private Equity

Kerim Türkmen - Partner, Mid Europa Partners

Topics: High opportunity sectors

Most competitive deal size segments, opportunities

Co-investing opportunities

Lessons learned in closing deals with shareholders active in executive roles

Challenges of institutionalizing family owned businesses

Challenges of managing portfolio companies

Taking stock – deals completed in H1 2013 Trends in M&A transactions

Availability of finance, alternative financing

Fund raising environment

Crisis - impact on portfolio and opportunities it creates Outlook for PE in Turkey and Emerging Markets

10.15 – 10.20 Closing remarks – John Fitzpatrick (CMS)

10.20 – 11.00 Coffee and networking