

Global Executive Search firm Pedersen & Partners launches Mexico City office

October 1st, 2015 – Mexico City – [Pedersen & Partners](#), a leading international Executive Search firm with 55 wholly owned offices in 51 countries, is proud to announce the opening of its office in Mexico City. This is Pedersen & Partners' seventh established office in the Americas, following the U.S., Canada, Brazil, Chile, Colombia, and Peru.



Client Partner [Luis Miguel Vilatela](#) has joined Pedersen & Partners as the Country Manager for Mexico and will head the Mexico City office. Mr. Vilatela is a recognized Finance & Banking expert, who brings a wealth of functional expertise gained over a 32-year career with some of the most important global corporate and investment banks, including HSBC Bank, Mexico Fund-Merrill Lynch, Citibank Mexico, Bank of America, and Midland Bank. He started his career with HSBC in the United Kingdom before relocating to Mexico as Country Manager, where he was subsequently appointed as the deputy CEO of the enlarged Mexican entity. He would later become CEO of HSBC Spain, responsible for the Iberian Peninsula and in charge of business development, handling senior level leadership aspects and advising new investors on sustainable value-added

search solutions.

“The opening of our Mexico City office comes at a critical confluence of our growth in the region, following the recent launch of our new Houston office. It demonstrates our commitment to expanding our presence across the Americas, as we recognize how vital it is that Executive Search, business development and leadership solutions are provided by experts who understand the industry as a whole, while operating globally as a single team,” Mr. Vilatela stated. “We look forward to offering our clients in Mexico a worldwide pool of high-performance executives, while our extensive on-the-ground presence and cross-sector expertise will ensure a positive impact on their businesses.”



“Our continued expansion into Latin America is a strategic goal for Pedersen & Partners, as we are keen to ensure growth beyond our traditional markets. Luis Miguel has broad sector expertise and a wide network of industry contacts, thus substantiating our vision of consolidating our strategic direction by targeting specific regions of critical importance. I'm absolutely confident that he will advance our firm's Latin American footprint and prominence,” added [Alvaro Arias](#), Partner in charge of Spain and Latin America at Pedersen & Partners.

The Mexico City office enhances Pedersen & Partners' global coverage and will not only provide Executive Search services, but will also offer innovative leadership consulting services including Competency Assessment, Market Mapping and Outplacement.

The Pedersen & Partners Mexico City Office can be found at:

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Pedersen & Partners is a leading international Executive Search firm. We operate 55 wholly owned offices in 51 countries across Europe, the Middle East, Africa, Asia & the Americas. Our values Trust, Relationship and Professionalism apply to our interaction with clients as well as executives. More information about Pedersen & Partners is available at www.pedersenandpartners.com

If you would like to conduct an interview with a representative of Pedersen & Partners, or have other media-related requests, please contact: Diana Danu, Marketing and Communications Manager at: diana.danu@pedersenandpartners.com